

## Who We Are, What We Do, Why We Do It

Beth-El Farmworker Ministry is a faith-based, 501(c)3 nonprofit organization dedicated to helping farmworkers and the underserved community of Wimauma, Florida. We have been an integral part of the Wimauma community since 1976. Our mission is to feed the mind, spirit, and body of farmworkers and others in need in our community through hunger relief, education, healthcare, and spiritual growth. Our goal is to provide the resources that promote long-term self-sufficiency for farmworkers, their families, and the community. The largely rural community of Wimauma, Florida, is located in southeast Hillsborough County, about 20 miles south of Tampa; this small community of 25.28 square miles was founded in 1902. According to the 2020 U.S. Census Bureau, Wimauma has a population of 9,467 compared to Hillsborough County with 1,459,762. Mostly agricultural, this unincorporated community lacks infrastructure and affordable housing even though 44.9% of its families with children under 18 years of age live below the poverty level, compared to 14.9% in Hillsborough County and 15.2% in Florida. These numbers dramatically increase for female heads of household with children under 18 years of age. Table 1 summarizes this information from the 2020 U.S. Census Bureau.

Table 1

% Living below Poverty Level	Wimauma	Hillsborough County	Florida
Families with children under 18 years old	44.9%	14.9%	15.2%
Female head of household, no spouse and with children under 5 and children 5–17	53.2%	30.2%	31.8%

During the farming season of October to June, the community experiences an influx of 5,000–8,000 farmworkers that come to Wimauma and its neighboring communities to work in the fields and packinghouses. Farmworkers are the backbone for the nation’s trillion dollar agricultural industry<sup>1</sup>; however, they are the poorest of the working poor: they work long hours in extremely adverse conditions without job security, health insurance, workers compensation, or a living wage—most local farmworkers get paid by the pound (piece rate), well below the minimum wage. The reason is that the Migrant and Seasonal Agricultural Worker Protection Act (MSPA) exempts the following employers: small farms that did not use agricultural laborers for more than 500 man-days in any calendar quarter in the previous year, local short-term (thirteen weeks or less) farm labor contractors, family farms, and local packinghouses.<sup>2</sup> This difficult situation is compounded by the lack of affordable housing in the community, which forces farmworkers to live in cramped, dilapidated trailers and rental units (some sleep in cars) with other families so they can afford rent and utilities. The average rent in 2020 for trailer homes in Wimauma is \$600–\$1,000 per month.<sup>3</sup> Rent prices—as well as prices for food, gas, and basic necessities—keep rising (rent about 11%, food about 7.9%, and gas over 40% according to USA and CNBC) due to supply chain disruptions and inflation, making it even harder for families to make ends meet. Their health suffers because they cannot afford to buy the very fruits and vegetables they work so hard to harvest.

The pandemic was especially difficult on these families because of the loss of income due to sickness, lack of access to day care when schools closed, limited transportation, and general

instability. Farmworkers and packinghouse workers were required to continue working through the pandemic, exposing them and their families to the virus, thus increasing the spread of the virus in the community. Early in 2020, Beth-El stepped up and led the way to the creation of the Wimauma COVID-19 Rapid Response in collaboration with 30 agencies in south Hillsborough County. Funding received was used to help members of the community with rent, utilities, and medicine needs. Testing centers and vaccination facilities were organized to help control the spread. Beth-El established the Wimauma Together Hot Line to respond to calls for help with rental assistance, information about COVID-19 testing, food, and to provide a respectful, supportive ear to those in need. Requests for hunger relief increased by 40% at a time when we encountered a significant reduction in volunteers (some became sick, older volunteers stayed home out of caution, others had to care for family members). Our staff compensated for this situation by putting in extra hours. It was a balancing act that was made possible by the hard work of our dedicated staff.

## Our Background and the Four Areas of Our Mission

Beth-El operates under a covenant with three Presbyterian churches—Cumberland Presbyterian Church, Peace River Presbytery, and Tampa Bay Presbyterian Church—committed to helping farmworkers and the Wimauma community. We also partner with other local Presbyterian and faith-based organizations to collaborate on community projects. Our Board members are actively involved in the running of our programs and are very invested in their success.

### Hunger Relief

We provide hunger relief through our partners Feeding America, All Faith food banks, local small farms, and our retail rescue partners—Matthew 25 Ministries, Publix, Winn Dixie, and Walmart. Our food pantry opens twice a week and serves around 600 families. Once a week, we deliver hot meals and bags of non-perishable food, diapers, and personal hygiene items to farmworkers working in the fields and packinghouses; otherwise, they would not have access to these items because they cannot leave their location to go to the food pantry during work hours.

### Education

We offer several educational programs to the children of farmworkers and other children in need: (1) Migrant Head Start and K-8 through Redlands Christian Migrant Association (RCMA), a community partner, (2) scholarships to students (with the help of individual and corporate donations and through church partnerships), (3) the Step-Up-For-Success program, a mentoring program for students in collaboration with area volunteers, (4) the Back-to-School program, which provides backpacks, school supplies, and new shoes to students in need, (5) computer lab, furnished with donated computers, will provide access to the Internet to those in the community that cannot afford it and will teach them digital skills for a chance at a better job.

According to the 2019 U.S. Census Bureau, only 9.4% of the residents 25 years of age or older in Wimauma have earned bachelor or higher educational degrees, compared to 33.6% in Hillsborough County and 29.9% in Florida. We believe that education is the pathway to sustain a life of self-sufficiency and success.

## Healthcare — Dental Clinic, Our Project Need

In October 2018, we opened a free dental clinic—the only free dental clinic in Wimauma—for those in the community without insurance who meet the federal poverty guidelines of the State of Florida’s Department of Health (DOH). The 2022 federal poverty guidelines are presented in table 2.<sup>4</sup>

Table 2

2022 Federal Poverty Guidelines – Florida Department of Health

Family Size	Monthly Income
1	\$2,265
2	\$3,052
3	\$3,838
4	\$4,625
5	\$5,412
6	\$6,198
7	\$6,985
8	\$7,772
9	\$8,558
10	\$9,345

The dental clinic opens one Saturday a month from 7:30 a.m. to 1:00 p.m. and is housed in a 700 sq. ft. portable unit located at Beth-El, a central location where programs and people come together. The clinic is legally protected under the sovereign immunity program with the State of Florida’s DOH and is made possible by the dedicated dentists, hygienists, and dental assistants who volunteer their time and services to this community. We have five dentists and five hygienists who rotate each month to volunteer at the clinic. We partner with Concord Career Technical School and Erwin Technical College who send dental assistant students to the clinic each month. These students fulfill their program’s requirement for technical hours while providing an in-kind service to the community. The clinic provides three services: extractions, cleanings, and x-rays. It serves approximately 10–15 patients a day.

Our x-ray and sterilizing machines, three dental chairs, and our start-up dental instruments and supplies were donated to the clinic. We have a contract with Henry Schein, Inc., a distributor of dental supplies. We pay an annual subscription of \$500 for Dentex software, which we use in the clinic to keep patients’ x-ray images. The medical histories of clinic patients show that the majority had never had a dental cleaning or been to the dentist. This is a concerning fact because poor oral health—specifically gum disease—is associated with serious problems such as heart disease, stroke, and diabetes, according to the Surgeon General’s *Report on Oral Health in America*.<sup>5</sup> The report explains that oral health is an integral component of good health and overall well-being. Clearly, disabling dental pain can disrupt an individual’s eating, sleeping, and work routines, negatively impacting their quality of life. With this in mind, the dental assistants and hygienists educate patients on proper dental hygiene and its key role in overall health.

Because the percentage of uninsured people in Wimauma is so high, the need for dental care is overwhelming. For this reason, we want to increase our free dental services to twice a month.

We need your help to achieve this as we're still recovering from the effects of the pandemic, which affected our population especially hard: the number of households needing assistance with rent, utilities, food, funeral expenses, and transportation as a result of job loss increased almost 300% during 2020 with effects into 2021.

The table below shows the percentages of the Wimauma population with no health insurance, as compared to the population in Hillsborough County and Florida. These percentages are based on estimates from the 2019 U.S. Census Bureau. See table 3.

Table 3

	Wimauma	Hillsborough County	Florida
Employed with no health insurance	53.9%	15.7%	16.9%
Unemployed with no health insurance	75.0%	39.9%	40.6%

## Spiritual Growth

Spiritual growth is at the foundation of our programs. Reverend Tamara Leonard-Lara offers religious services at our campus to meet the needs of the community, strengthen the bond among its members, and share resources.

## Project Description: Offer Free Dental Services Twice a Month

Our project goal is to improve the oral health of farmworkers and the underserved in the Wimauma community, one person at a time. Our clinic has worked successfully since its opening in October 2018. The clinic was closed several months during the pandemic. The information on table 4 comes from the clinic reports we submit quarterly and annually to the DOH on a fiscal year basis, July 1–June 30. Dental providers include dentists, hygienists, and dental assistants.

Table 4

Description	2018–19 8 Months	2019–20 7 Months	2020–21 8 Months	2021–22 5 Months
Total number of dental patients	175	105	80	57
Number of dental patients per month	21	15	10	11
Total number of dental provider volunteer hours	371	223	150.5	108.5
Number of dental provider volunteer hours per month	46	32	18.75	21.5
Total number of DOH-trained Beth-El staff volunteer hours	88	68	158	94
Number of DOH-trained Beth-El staff volunteer hours per month	11	9.5	19.75	18.75
Total number of general staff volunteer hours	330	305	27	10
Number of general staff volunteer hours per month	41.25	43.5	3.25	2
Total number of all volunteer hours provided	789	596	335.5	212.5
Number of all volunteer hours provided by month	98.5	85	42	42.5
Total value of services provided by all volunteers	\$41,470	\$25,738	\$17,855	\$11,897

Besides preparing and submitting the required reports to DOH, Beth-El staff set appointments for patients; follow-up on patients; order needed supplies; coordinate schedules with dentists,

hygienists, and dental assistants; work onsite the days the clinic is open; keep track of working volunteers; ensure patients wear masks; guide patients to the clinic; and offer any other type of assistance. These tasks are added to their normal job responsibilities, requiring them to work extra hours every month.

To increase the number of people we service at our free dental clinic and release the Beth-El staff from working extra hours to run the clinic, especially now that we're opening the clinic twice a month, we must hire a part-time, bilingual Dental Clinic Coordinator to manage the clinic. This person should have a minimum of two years of experience working in a dental office and a background in dental education. A centralized operation will ensure that clinic policies and protocols are consistently and efficiently followed, offering the transparency and accountability expected of our trusted organization.

Based on DOH's hourly rates, the Clinic Coordinator should be paid \$28.54 per hour. We expect the Clinic Coordinator to work 20 hours per week to manage the program, develop effective business processes that'll impact our outcomes, and monitor progress, among other things. The Clinic Coordinator may possibly pave the way for phased expansions of service—up to three or four Saturdays a month, if we determine that these options are needed and viable.

The Clinic Coordinator will have the following responsibilities:

- coordinating dentist, hygienist, and dental assistant coverage twice a month
- making appointments for patients
- contacting patients to remind them of their appointment
- following-up with patients
- placing orders for dental instruments and supplies
- transferring hardcopy patient records to the Dentex software
- maintaining the patient database
- preparing quarterly and annual reports to DOH
- answering phone calls from members of the community and patients
- monitoring the maintenance of the dental equipment
- ensuring the three computers at the clinic are in working order during the month
- locating dentists and hygienists to volunteer at the clinic (we will need a larger pool)
- planning and running fundraising events to raise funds for the clinic
- drafting clinic information that gets published in Beth-El's brochures and newsletters
- informing the community about the free dental clinic
- making improvements to the patient intake and follow-up processes
- organizing the materials in the clinic for easy access
- keeping track and monitoring project objectives

## Project Objectives

Several objectives drive and support our project goal of improving the oral health of farmworkers and the underserved in the Wimauma community. These objectives, and the tasks

supporting those objectives, must be accomplished to meet our project goal. The tasks and objectives are listed on the project timeline.

1. Objective #1: Develop effective business processes for the clinic. *This objective can be measured qualitatively through observation and quantitatively by number of errors/deviations from the official policies and procedures.*
2. Objective #2: Serve ten new patients at the clinic each month. *This objective can be measured by the number of new patients visiting the clinic each month.*
3. Objective #3: Serve ten repeat patients at the clinic each month. *This objective can be measured by the number of repeat patients visiting the clinic each month.*
4. Objective #4: Educate patients about the importance of oral health. *This objective can be measured qualitatively by assessing patient improvement at each following visit and through informal phone interviews with patients.*

## Beth-El Project Timeline

**PROJECT: Free Dental Clinic**

**Project Manager: Clinic Coordinator**

Tasks and Objectives		MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	MONTH 13	MONTH 14
<b>Proposal Funded</b>	Rate														
<b>OBJ. 1: Develop effective business processes for the clinic</b>															
Task 1: Announce job opening															
Task 2: Interview applicants															
Task 3: Select candidate															
Task 4: Planning meeting to discuss clinic procedures															
Task 5: Research practices of effective clinics and consult with volunteer dentists															
Task 6: Clinic Coordinator and staff develop clinic policies & procedures handbook															
Task 7: Training Beth-El staff and volunteers on new procedures															
Task 8: Implement new policies and procedures															
Task 9: Quarterly process evaluation after implementation	Quarterly														
<b>OBJ. 2: Serve ten new patients each month</b>															
Task 1: Increase public awareness of dental clinic (staff and volunteers)	Monthly														
Subtask 1.1: Create posters and flyers and place at different locations															
Subtask 1.2: Announce clinic schedule and contact information at thrift store	Monthly														
Subtask 1.3: Announce clinic schedule and contact information in newsletter	Monthly														
Subtask 1.4: Inform farmworkers and public during outreach opportunities	Monthly														
Subtask 1.5: Announce clinic information at church	Monthly														
Subtask 1.6: Advise RCMA teachers to inform parents about clinic	Monthly														
Task 2: Keep track each month of new patients coming to the clinic	Monthly														
Task 3: Report number of new patients at staff meeting each month	Monthly														
Task 4: Quarterly process evaluation	Quarterly														
<b>OBJ. 3: Serve ten repeat patients each month</b>															
Task 1: Set up patient database in Dentex															
Task 2: Enter patient history and contact information into database															
Task 3: Contact patients to ask for referrals to family and friend	Monthly														
Task 4: Contact patients needing service	Monthly														
Task 5: Create reminder cards for patients	Monthly														
Task 6: Set up appointment for next visit before patient leaves the clinic	Monthly														
Task 6: Call patients to remind them of appointment	Monthly														
Task 7: Keep track of repeat patients returning to the clinic	Monthly														
Task 8: Report number of repeat patients at staff meeting each month	Monthly														
Task 9: Process evaluation	Quarterly														
<b>OBJ. 4: Educate patients about the importance of oral health</b>															
Task 1: Integrate educational instruction into the clinic visit															
Task 2: Create educational brochures in English & Spanish															
Subtask 2.1: Give educational brochure to each patient that comes to the clinic	Twice a Month														
Task 3: Create an educational video in English & Spanish for patients															
Subtask 3.1: Post educational video to Beth-El's website															
Task 4: Hold a healthy night session to promote oral health	Quarterly														
Task 5: Process evaluation	Quarterly														
Summative evaluation															
Grant outcome report															

Note: The colors on this project timeline are only decorative.

## Evaluation

We want to know whether the program is reaching our goal of improving the oral health of farmworkers and the underserved in the Wimauma community. We also want to know whether we are educating our patients about oral health and increasing public awareness of the clinic. Also important is gauging whether our efforts are reaching the intended population. We will evaluate the project's effectiveness on a quarterly basis through a combination of formative—surveys and interviews—and outcome evaluations. The Clinic Coordinator will be responsible for monitoring these evaluations and ensuring that the program is effectively reaching the target population. We will evaluate the processes put in place to ensure they are effective, we are meeting our objectives of serving ten new patients and ten repeat patients a month, and we are having an effect on patients' oral health. We also want to watch out for unanticipated results and make sure our program is cost effective. These evaluations will be discussed in our staff meeting every quarter and necessary adjustments will be put in effect; we strive to be proactive every day of the week.

## Project Budget

The project budget includes five categories of expenses: personnel, cost of services, supplies & materials, instruments, and operating expenses.

We would like to request the amount of \$30,066.73, which includes the part-time salary of the Clinic Coordinator and 50% of the cost of the supplies and materials needed as a result of doubling our dental service. We will continue to receive in-kind services from dental professionals and our staff. These funds will help us operate the free dental clinic twice a month.

The personnel cost of the two dentists, two hygienists, and two dental assistants are in-kind costs calculated using the hourly rates provided by DOH. The salary of the part-time Clinic Coordinator, who will be in charge of the clinic, is also calculated using the hourly rates provided by DOH.

The value of services offered at the clinic is based on the type of service and location where service is provided. They represent an estimate of monthly in-kind services. This information was obtained from [fairhealthconsumer.org](http://fairhealthconsumer.org).

The list of supplies & materials and instruments included in the budget was provided by the volunteer dentists at the clinic. This estimate is based on the quantity and type of supplies and materials used at the clinic since its opening in October 2018. Supplies will be ordered several times a year as needed.

The operating expenses represent a proportional share of the actual operating costs of the clinic on a monthly basis, including electricity, water/septic, alarm system, dumpster, phone/Internet, cell phones, and other related expenses. Other related expenses include general and workers comp insurance. Other than the Dentex software subscription, operating expenses will be paid by Beth-El as they are operating rather than direct program costs. Please see our below below.

Category	Description	# of People or Units	Quantity of Hours or Units	Cost Per Hour or Unit	# of Times per Year	Annual Cost	Source of Funds		
PERSONNEL							Beth-El's Share (50%)	In-Kind	Requested Amount (50%)
Dentist	6 hours/2 X month	2	12	\$ 200.00	12	\$ 57,600.00	\$ -	\$ 57,600.00	\$ -
Hygienist	6 hours/2 X month	2	12	\$ 25.00	12	\$ 7,200.00	\$ -	\$ 7,200.00	\$ -
Dental Assistant	6 hours/2 X month	2	12	\$ 22.00	12	\$ 6,336.00	\$ -	\$ 6,336.00	\$ -
Dental Technician	Equipment maintenance	1	2	\$ 25.00	12	\$ 600.00	\$ 300.00	\$ -	\$ 300.00
Clinic Coordinator	20 hours per week	1	80	\$ 28.54	12	\$ 27,398.40	\$ -	\$ -	\$ 27,398.40
Cleaning Staff	6 hours/2 X month	1	2	\$ 15.00	12	\$ 360.00	\$ 180.00	\$ -	\$ 180.00
Subtotals for Personnel							\$ 480.00	\$ 71,136.00	\$ 27,878.40
COST OF SERVICES									
Basic dental cleaning		10	1	\$ 116.00	12	\$ 13,920.00	\$ -	\$ 13,920.00	\$ -
Simple tooth extraction		8	1	\$ 240.00	12	\$ 23,040.00	\$ -	\$ 23,040.00	\$ -
Extraction with removal of residual roots		4	1	\$ 400.00	12	\$ 19,200.00	\$ -	\$ 19,200.00	\$ -
X-Rays	4 bitewings	8	2	\$ 81.00	12	\$ 15,552.00	\$ -	\$ 15,552.00	\$ -
X-Rays	Full mouth	12	2	\$ 165.00	12	\$ 47,520.00	\$ -	\$ 47,520.00	\$ -
Subtotals for Cost of Services							\$ -	\$ 119,232.00	\$ -
SUPPLIES & MATERIALS									
Aspirating syringe C-W	Type 1.8 cc	Each	2	\$ 13.73	4	\$ 109.84	\$ 54.92	\$ -	\$ 54.92
Benzo-Jel topical anesthesia	Mint flavor	1 oz/jar	1	\$ 5.32	4	\$ 21.28	\$ 10.64	\$ -	\$ 10.64
Code-A-Color rings	Green medium	50/pack	1	\$ 12.08	4	\$ 48.32	\$ 24.16	\$ -	\$ 24.16
Cotton-tipped applicator	N/S 6"	1,000/box	1	\$ 8.29	1	\$ 8.29	\$ 4.15	\$ -	\$ 4.15
Criterion N300 nitrile gloves	Medium	300/box	2	\$ 20.55	6	\$ 246.60	\$ 123.30	\$ -	\$ 123.30
Criterion N300 nitrile gloves	Large and x-large	250/box	2	\$ 11.59	3	\$ 69.54	\$ 34.77	\$ -	\$ 34.77
Dispos-A-Trap	#5501	144/box	1	\$ 62.62	2	\$ 125.24	\$ 62.62	\$ -	\$ 62.62
Cover film-essentials	Blue 4" x 6"	1,200/box	1	\$ 8.75	1	\$ 8.75	\$ 4.38	\$ -	\$ 4.38
Expro DE UNC12-EX23	DL round handle	Each	6	\$ 25.90	4	\$ 621.60	\$ 310.80	\$ -	\$ 310.80
Flexo saliva ejectors	Clear white tip	100/pack	1	\$ 7.47	1	\$ 7.47	\$ 3.74	\$ -	\$ 3.74
Infectious waste bags	1.4 quart	100/box	2	\$ 29.16	3	\$ 174.96	\$ 87.48	\$ -	\$ 87.48
Isopropyl Alcohol	70% grade	16oz/bottle	1	\$ 1.49	2	\$ 2.98	\$ 1.49	\$ -	\$ 1.49
Lidocaine cartridge	2%	50/box	1	\$ 25.63	6	\$ 153.78	\$ 76.89	\$ -	\$ 76.89
MaxiZyme enzymatic detergent	Cleaner	1 gallon	1	\$ 19.57	6	\$ 117.42	\$ 58.71	\$ -	\$ 58.71
Orabloc 4%	Articaine w/epi 1:100M	50/box	1	\$ 47.26	6	\$ 283.56	\$ 141.78	\$ -	\$ 141.78
Oraqix periodontal gel	2.5%	20/box	1	\$ 129.57	2	\$ 259.14	\$ 129.57	\$ -	\$ 129.57
Premium needle short plastic hub	25 gauge	100/box	1	\$ 11.84	2	\$ 23.68	\$ 11.84	\$ -	\$ 11.84
Premium non-woven sponge	2 in. x 2 in. 4-ply	200/pack	2	\$ 1.10	6	\$ 13.20	\$ 6.60	\$ -	\$ 6.60
Safe+Mask premier elite	L3 mask	50/box	1	\$ 8.95	6	\$ 53.70	\$ 26.85	\$ -	\$ 26.85
Schick AimRight Adhesive	Bitewing holder	50/pack	1	\$ 15.39	2	\$ 30.78	\$ 15.39	\$ -	\$ 15.39
Self-seal sterilization pouch	5.25 in. x 10 in.	200/box	2	\$ 7.56	6	\$ 90.72	\$ 45.36	\$ -	\$ 45.36
Septocaine cartridge	4% w/EPI	50/box	1	\$ 40.81	6	\$ 244.86	\$ 122.43	\$ -	\$ 122.43
Sharps container rotary lid	1 gallon	Each	2	\$ 6.99	6	\$ 83.88	\$ 41.94	\$ -	\$ 41.94
Standard needles long plastic hub	27 gauge	100/box	1	\$ 8.48	6	\$ 50.88	\$ 25.44	\$ -	\$ 25.44
Super sani-cloth	Large	160/pack	1	\$ 6.55	6	\$ 39.30	\$ 19.65	\$ -	\$ 19.65
Surgeon blades sterile	SS #25	100/box	1	\$ 24.88	1	\$ 24.88	\$ 12.44	\$ -	\$ 12.44
Surgical aspirator tip	1/8 in.	25/pack	1	\$ 9.72	6	\$ 58.32	\$ 29.16	\$ -	\$ 29.16
Suture chromic gut undyed C-6	3-0 18"	12/box	1	\$ 25.49	2	\$ 50.98	\$ 25.49	\$ -	\$ 25.49
Subtotals for Supplies & Materials							\$ 1,511.98	\$ -	\$ 1,511.98
INSTRUMENTS									
Elevator apical	#301	Each	2	\$ 14.53	2	\$ 58.12	\$ 29.06	\$ -	\$ 29.06
Elevator cryer	#34	Each	2	\$ 14.53	2	\$ 58.12	\$ 29.06	\$ -	\$ 29.06
Elevator luxating	5mm straight	Each	2	\$ 63.71	2	\$ 254.84	\$ 127.42	\$ -	\$ 127.42
Forcep extracting	#150	Each	2	\$ 45.54	2	\$ 182.16	\$ 91.08	\$ -	\$ 91.08
Relyant scaler	DE #4 post offset	Each	2	\$ 30.25	3	\$ 181.50	\$ 90.75	\$ -	\$ 90.75
Surgical bur	FG 557	5/pack	3	\$ 9.83	4	\$ 117.96	\$ 58.98	\$ -	\$ 58.98
Subtotals for Instruments							\$ 426.35	\$ -	\$ 426.35
OPERATING EXPENSES									
Electric bill	3% share of annual cost			\$ 60.81	12	\$ 729.72	\$ 729.72	\$ -	\$ -
Water/septic	3% share of annual cost			\$ 222.18	12	\$ 2,666.16	\$ 2,666.16	\$ -	\$ -
Alarm system	3% share of annual cost			\$ 1.23	12	\$ 14.76	\$ 14.76	\$ -	\$ -
Dumpster	3% share of annual cost			\$ 14.07	12	\$ 168.84	\$ 168.84	\$ -	\$ -
Phone/Internet	3% share of annual cost			\$ 23.59	12	\$ 283.08	\$ 283.08	\$ -	\$ -
Cell phones	3% share of annual cost			\$ 12.23	12	\$ 146.76	\$ 146.76	\$ -	\$ -
Dentex software subscription	Annual subscription					\$ 500.00	\$ 250.00	\$ -	\$ 250.00
General insurance	3% share of annual cost			\$ 40.76	12	\$ 489.12	\$ 489.12	\$ -	\$ -
Workers comp insurance	3% share of annual cost			\$ 15.21	12	\$ 182.52	\$ 182.52	\$ -	\$ -
Subtotals for Operating Expenses							\$ 4,930.96	\$ -	\$ 250.00
Grand Totals							\$ 7,349.29	\$ 190,368.00	\$ 30,066.73



## Sustainability

We are invested in our project and will make every effort to ensure its success for the benefit of the farmworkers and the underserved members of the Wimauma community. We believe in this project and we have the manpower, motivation, experience, partners, resources, and willingness to sustain it in the long run. The health of the farmworkers and the Wimauma community is of utmost importance to us and plays a crucial role in the improvement of their lives, the lives of their families, and the lives of everyone in the community.

Through our partners' commitment and the fundraising events that will be organized and managed by the Clinic Coordinator, we will be able to continue covering the costs of the dental clinic for years to come. We are currently expanding our thrift store, and we will use the funds generated by this store for our clinic. The more successful our clinic, the more opportunities will open up for collaboration with other local organizations, strengthening not just our organization but also our community.

Our mission of building a program to improve the oral health in our community is aligned with your organization's mission and our goals go hand in hand. For this reason, we would like to ask for your help in seeing this project through.

Thank you for the opportunity to submit our proposal for the dental clinic project at Beth-El.

---

<sup>1</sup> National Center for Farmworker Health, Inc. 2020. <http://www.ers.usda.gov/data-products/ag-and-food-statistics-charting-the-essentials/ag-and-food-sectors-and-the-economy>.

<sup>2</sup> Fritz Roka, Michael Olexa, Carol Fountain, and Jessica Fernandez, 2017 Handbook of Employment Regulations Affecting Florida Farm Employers and Workers: Migrant and Seasonal Agricultural Worker Protection Act (MSPA). <http://edis.ifas.ufl.edu> (Gainesville: Department of Food and Resource Economics, UF/IFAS Extension, 2017).

<sup>3</sup> The Beth-El Farmworker, Issue No.2 (July 2020).

<sup>4</sup> Federal Register. *Volunteer Health Care Provider Program: 2022 Federal Poverty Guidelines*. Bureau of Community Health Assessment, Division of Public Health and Performance Management, 2022.

<sup>5</sup> U.S. Department of Health and Human Services. *Oral Health in America: A Report of the Surgeon General*. Rockville, MD: U.S. Department of Health and Human Services, National Institute of Dental and Craniofacial Research, National Institutes of Health, 2000.